









# **Energy Efficient Lighting and Appliances (EELA) Project in East and Southern Africa**

# **Energy Efficient Public Procurement Guidelines Training**

Date: 25 February 2022

Start: 09:00 CET / 10:00 CAT / 11:00 EAT

https://zoom.us/meeting/register/tJUqcumtqjMuGtTtPBHjHd-zZXAE QuoNljn

Meeting ID: 917 5054 8400 Passcode: 577367

### **Concept Note and Agenda**





















#### **INTRODUCTION**

The Energy Efficient Lighting and Appliances (EELA) project aims to create market and institutional conditions to enable a transformation of the sector to stimulate increased diffusion of energy efficient lighting products and appliances across all sectors in the East African Community (EAC) and the Southern African Development Community (SADC) Regions. The EELA project will bring regional support to private sector led activities that will lead to increased use of energy efficient high-quality lighting and appliances through regional regulatory and trade harmonization interventions.

The project is funded by the Swedish International Development Cooperation Agency (Sida) and implemented by the United Nations Industrial Development Organisation (UNIDO) in collaboration with the SADC Centre for Renewable Energy and Energy Efficiency (SACREEE) and the East African Centre of Excellence for Renewable Energy and Efficiency (EACREEE). The Project Coordination Unit (PCU) is based at the regional centres.

#### TRAINING OBJECTIVES

The EELA Project has developed energy efficient public procurement (EEPP) guidelines to help procurement officers and initiators of public procurement to incorporate the procurement of efficient products into their routine procurement practices. Procuring efficient lighting, appliances and equipment realizes substantial lifecycle savings over inefficient conventional alternatives despite eventual higher initial costs of more efficient products.

Efficient product procurement has become a common practice in developed countries and available data indicates that the practice has paid off very well. In Sub-Saharan Africa, most countries have laws or policies that encourage procurement of products that give value for money for their ecomomies. However, the policies are not specific to energy efficient products and procurers often are not able to make purchase decisions on the basis of life cycle costs, preferring to buy low priced ones.

The overall goal of the virtual training is to help those involved in procurement in SADC and EAC member states to understand and implement efficient product procurement to help their countries realise the lifecycle benefits. Other aspects that complement efficient product procurement such as gender responsive procurement and incorporating circularity will also be discussed.

#### TARGETED PARTICIPANTS

- Procurement professionals in Government
- Those involved in procurement specifications, such as engineers
- Representatives from Standards Bureaus who understand energy efficiency standards,
- Other officials who may partitipate in the procurement process, such as procurement committee members.



















## **AGENDA**

Moderator: Denis Ariho, EELA Lead Technical Expert EAC, EACREEE

| Session name and description   | Time (CAT)    | Presenter   |  |
|--|---------------|---|--|
| Welcome Remarks and workshop objectives • Public Procurement within the framework of the EELA project  | 10:00 – 10.10 | Ms. Karin Reiss-Haimbala, EELA Project<br>Manager, UNIDO  |  |
| Session I: Public Procurement of Energy Efficient lighting and Appliances  |               |   |  |
| <ul> <li>Presentation</li> <li>Benefits of energy efficiency</li> <li>Lifecycle costs and benefits</li> <li>Developing EEPP and using guidelines</li> <li>Introduction to regional EELA public procurement guidelines</li> </ul> | 10:10 – 10:40 | Mr. James Wakaba, Director East Africa,<br>CLASP<br>and<br>Mr. Readlay Makaliki, EELA Lead<br>Technical Expert SADC, SACREEE  |  |
| • Q&A  | 10:40 – 10:50 |   |  |
| Session II: Case Studies   |               |   |  |
| Case Study I: India experience - Central government procurement policy & EESL's EE products bulk procurement program   | 10:50 - 11:05 | Ms. Apurva Chaturvedi, Senior Clean Energy Specialist, USAID/India and Ms. Nidhi Gupta Associate Director, Environmental Design Solutions   |  |
| Case Study II: Public Procurement of Efficient Air Conditioners  | 11:05 – 11:20 | Mr. Omar Abdelaziz, International Energy<br>Efficiency Expert, International Copper<br>Association  |  |
| Q&A  |               |   |  |
| <ul> <li>EEPP considerations:</li> <li>Public procurement         frameworks in EAC &amp; SADC         countries</li> <li>Gender Responsive EEPP</li> <li>EEPP and the circular economy</li> <li>Q&amp;A</li> </ul>              | 11:30 – 12:15 | Ms. Silvia Sartori, Senior Project Manager  – Women's Economic Empowerment, ENERGIA  Ms. Monica Wambui, Senior Associate, CLASP  Mr. Omar Abdelaziz, International Energy Efficiency Expert, International Copper Association |  |



















| Session name and description | Time (CAT)    | Presenter  |
|------------------------------|---------------|--|
|                              |               | Ms. Apurva Chaturvedi, Senior Clean Energy Specialist, USAID/India Rwanda Country Representative (Panelist |
|                              |               | TBC)   |
|                              |               | SADC Country Representative (Panelist TBC)   |
| Closing                      | 12:15 – 12:20 | Canon Goddy Muhumuza   |







